



RG/RS/CP/08

14.4.08

M/S Rocky Switchgears,
#6, Gandhi Street,
Vanuvampet, Madipakkam,
Chennai 600 091.

Kind attn: Mr. Ravichandran/Mr.Hadimani

Dear Sirs'

Sub: Channel Partner

We are pleased to appoint you as our Channel Partner for Marketing of the following ABB products in Tamilnadu:

1. RMU/Compact Switchgear (CSG) up to 22kV suitable for indoor as well as outdoor installation.
2. Porcelain Clad VCB up to 33kV suitable for outdoor installation.
3. Entire ranges of ABB make relays.
4. Entire range of Compact Secondary substation with dry type or oil filled transformer in indoor/outdoor version upto 33kV.
5. Distribution Transformer as offered by ABB.
6. Entire range of LV switchgear products.

You shall be responsible for end to end service starting from generating the enquiry, obtaining offers, negotiating, placement of order, execution, payment collection etc. You are requested to keep in constant touch with the concerned person in our team.

Rameshram - RMU/CSG/CSS/Distribution Transformer

K Arasu – Relays

M Seevalamuthu – Retrofit

V. Suresh LV Switchgear products

The detail terms & conditions shall be as per the contract agreement shall be sent to you subsequently.

We wish you the very best in your future endeavors and assure you of our timely supports.

Thanking you,
for ABB Limited,


Ravichandran Gurumurthy
Head Business Development South.

Cc: Vikram Dandekar – Nasik, M Ramesh, Chennai, K Arasu, Chennai, Rameshram, Chennai, M Seevalamuthu, Chennai, V Suresh, Chennai.

ABB Limited

Address
3rd Floor, 3C, 3D & 3F
'Century Plaza'
561-562 Anna Salai, Teynampet
Chennai - 600 018

Telephone
+91 44 - 24340201
+91 44 - 24340203
Telefax
+91 44 - 24340282

Registered Office and Corporate Office
2nd Floor, Khanija Bhavan, East Wing
49, Race Course Road
Bangalore - 560 001

Telephone
+91 80 - 22949150 - 54
Fax
+91 80 - 22949148

Web address
www.abb.co.in